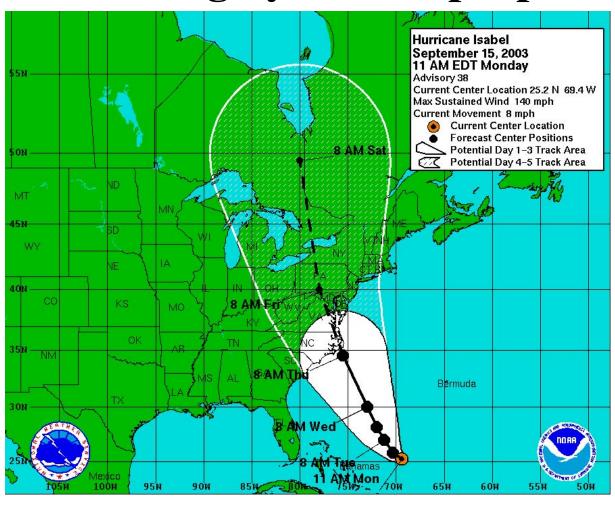
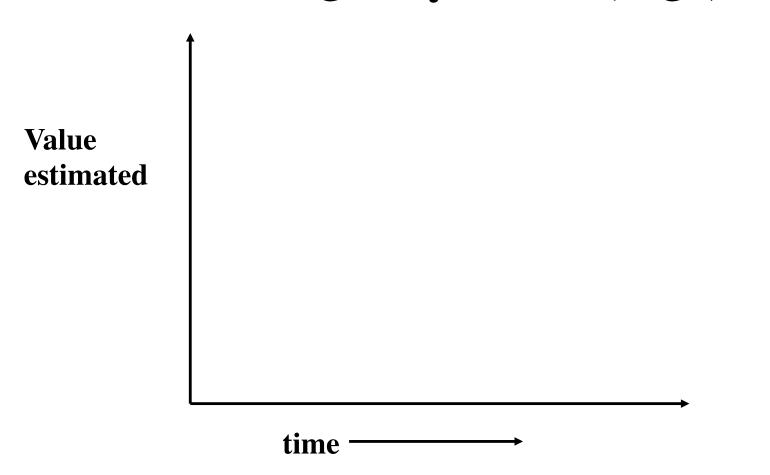
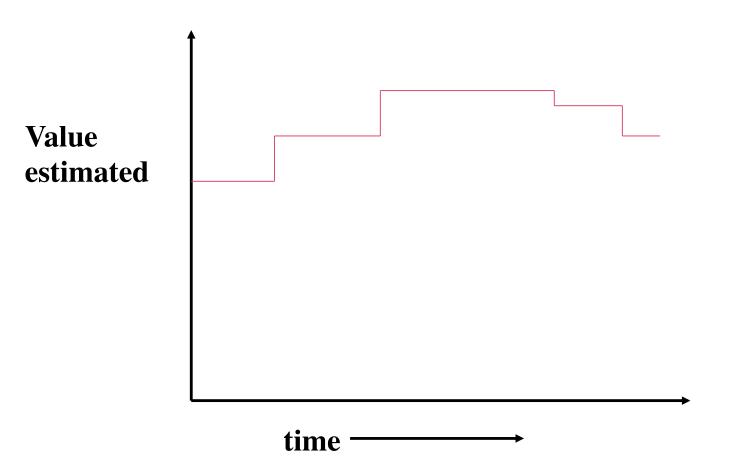
Estimating by serious people...



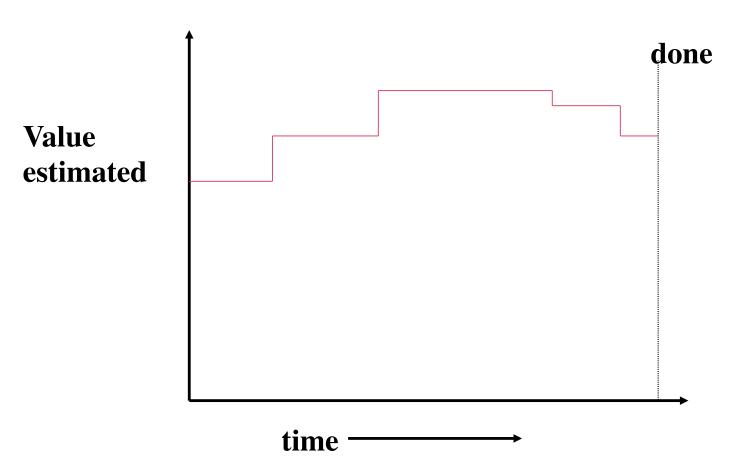
Tracking and Scoring Estimates... Estimate Quality Factor (EQF)



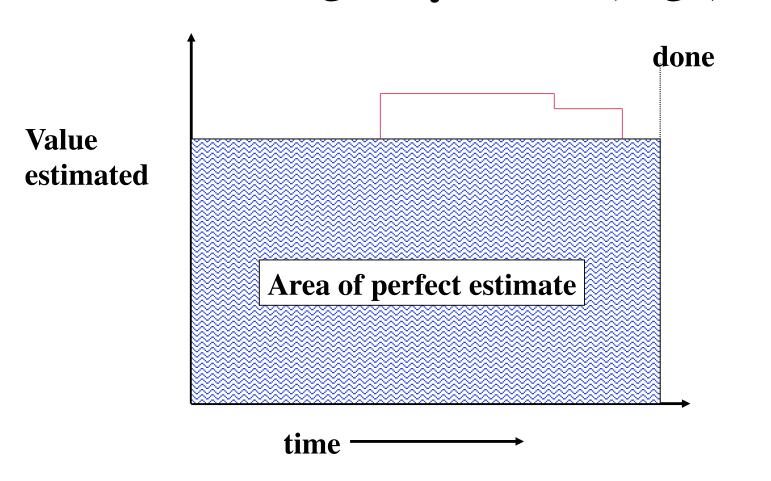
Tracking and Scoring Estimates... Estimate Quality Factor (EQF)



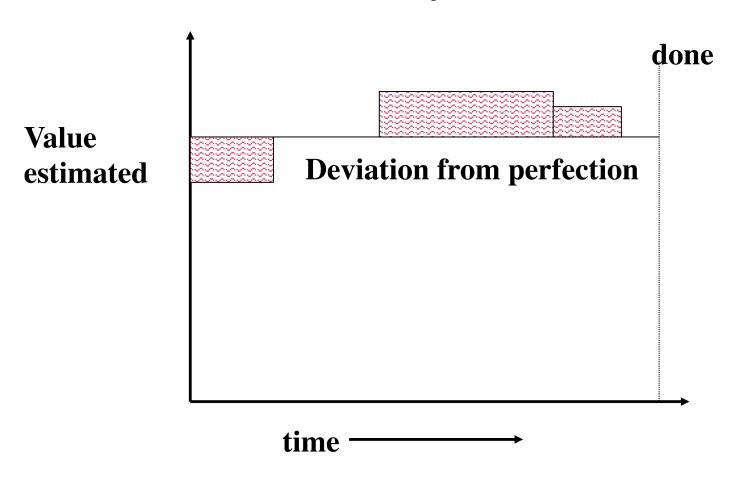
Tracking and Scoring Estimates... Estimate Quality Factor (EQF)



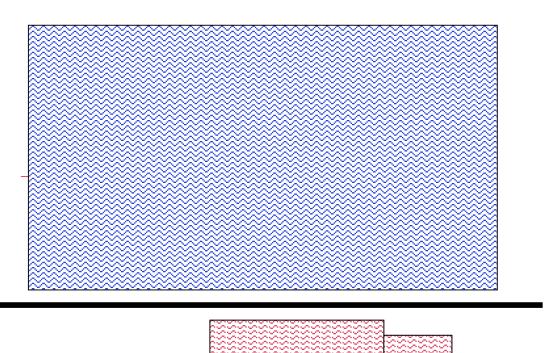
Tracking and Scoring Estimates... Estimate Quality Factor (EQF)



Tracking and Scoring Estimates... Estimate Quality Factor (EQF)



EQF = Area of perfection Deviation from perfection

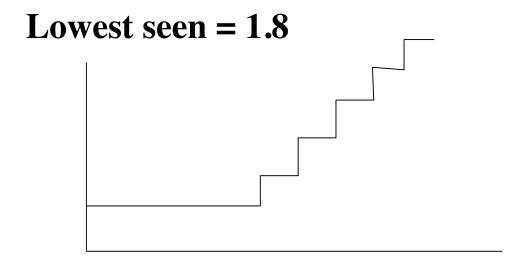


EQF = 6.5 + / -

Calibrating this...

Highest scores = 9.0 +

Typical scores = 4.0



Realistic Estimating... Get used to it.